



Empowerment through learning

Sharing experience, knowledge and expertise is the heart of Vohra. For 25 years, Vohra has partnered with the nursing staff at skilled nursing facilities to deliver data driven, evidence-based, bedside wound care.

This partnership has given rise to a new standard of care across the nation, touching millions of patients and tens of thousands of healthcare professionals.

Vohra emphasizes bedside teaching and has provided more than a quarter of a million nurse education credits to date. In addition, more than 8,000 nurses have become wound care-certified through the Vohra on-line training platform. Delivering care to more than 185,000 individual patients per year,

Vohra has become the largest and most sophisticated wound specialty physician group in the world.

The reputable Lewin Group published an article in *Ostomy Wound Management* evaluating the clinical efficacy of the Vohra care model. They undertook a massive study of 4,000 patients in nursing homes, half of whom received the Vohra care model, while the other half did not.

The study concluded with high statistical significance ($p < 0.01$) that patients treated by a Vohra physician had a greater than 86% reduction in wound-related complications including infection, gangrene, amputation and hospitalization.

The Lewin Group also concluded that the Vohra patient care model

reduced expenditures for Medicare recipients by \$19,229 per patient. Today, this equates to annual savings to Medicare of more than \$3.5 billion per year.

The Lewin Group study also found an average healing time improvement of 21 days per wound. Today, Dr. Vohra and his national team of physicians serve more than 3,000 skilled nursing homes.

The culture of shared learning continues. Vohra has developed and implemented the most sophisticated physician training program in the world. Each physician is enrolled in a wound fellowship training program, after which they participate with constant mentorship coupled with continued audit.

Vohra physicians learn and share during mandatory Vohra training conferences held quarterly across the country. In addition to updates on Centers for Medicare & Medicaid Services requirements and coding, presentations are provided on core topics and new treatment approaches. Complex cases are discussed and experiences shared.

Skilled nursing facilities that partner with Vohra benefit from the experience, expertise and resources of the entire team of over 300 physicians.

Technology in wound care

Over the last 25 years, technology has transformed the specialty of wound care.

Constant learning and integration of new treatment modalities is where Vohra excels. Partnering with skilled nursing staff, we deploy the



latest treatment modalities in a judicious and measured manner.

Most wounds will heal with cost-effective treatments and a holistic approach. We work with our partners to ensure healthcare dollars and nursing hours are deployed for maximum efficiency and efficacy.

It starts with good data. Information communicated between the Vohra EMR and facility EMR is a breakthrough that provides staffing efficiencies, decreases errors and improves communication.

The EMR is specifically designed to focus on nursing home wound patients. As such, it mandates the capture of all relevant patient information, produces documentation in the manner required by current coding regulations, respects the focus of state inspectors and addresses all exposure to litigation. Vohra is a powerful partner in the prevention and defense of litigation.

New treatment modalities

- MIST Ultrasound treatment has been enthusiastically received by our patients and skilled nursing facility partners. It is a highly effective, gentle, painless procedure utilizing saline with ultrasound energy to clean the wound bed and stimulate healing.
- Amnion-Derived Allografts (also referred to as skin substitutes) are now available for non-healing wounds. Vohra reserves this powerful modality for approximately 1% of wounds that have failed conventional treatment and meet all CMS qualifying requirements.
- MolecuLight is new image cap-

ture technology that detects early infection at the wound bed before clinical signs are visible. We utilize this diagnostic tool for new admission assessments and wounds that do not heal as expected. Capturing the diagnosis of "wound bed infection" is important for setting expectations as well as for guiding treatment. Early intervention to treat a wound bed infection before it becomes clinically infected improves healing times while decreasing cost and complications. We expect reductions in wound cultures and in the use of antibiotics since early detection of wound bed infection will facilitate early intervention with non-antibiotic, antibacterial dressings.

Vohra remains the thought leader on integrating new technology

al support in the challenging environment of financial constraints, limited staff, burdensome documentation and evolving regulations.

Our partnership relationships span decades of collaboration with thousands of committed healthcare professionals delivering more than 1.5 million patient encounters per year. Mutual respect and appreciation define how and why we succeed together.

Vohra provides leadership in governance and compliance in this relatively new specialty of wound management. Our partners have the comfort of knowing that Vohra has a mature and responsive compliance department that rapidly examines all concerns and fully complies with regulatory expectations. As part of our compliance program, Vohra has multiple inter-

Vohra partnerships with nursing facilities save Medicare more than \$3.5 billion per year.

to bedside wound care at nursing facilities.

Powerful ally against litigation

For 25 years, Vohra has partnered with nursing homes and nursing home companies across the country. Vohra brings a wealth of experience to power the partnership.

Our deep expertise enables us to support and advise our partners on litigation, regulations, complex patients and cost-effective use of wound treatments. We enjoy mutu-

al and external auditors. Vohra regularly scores in excess of 95% for coding accuracy.

Striving together for excellence, Vohra has worked with facilities to develop more than 500 centers of excellence. We remain dedicated to our patients and partners as we continue to build on the success of the last 25 years. ■

To learn more, visit
<https://vohrawoundcare.com>